

CIPFA Treasury Management Network

Local Authority Forum - Munix Municipal Marketplace, the future of Local Government Finance Co-Hosted by CIPFA and Munix

8 October 2024 | 09:30 arrival for 10:00-17:00

West Midlands Combined Authority, Metro House, 16 Summer Lane, Birmingham B19 3SD

Programme

09:30 – 10:00 **Welcome and coffee**

10.00-10.15 **Welcome from CIPFA & Munix**

10.15-10.45 **Keynote speech – The future diversification of Public Sector Funding
Munix**

10.45-11.15 **Municipality Market Place Vision**

Alex Collingwood

- Minimise financing cost and maximise returns
 - Benefits of eBills solution, Cash vs eBills comparison
 - 4 recommended trading buckets:
 - Overnight cash liquidity, no amount limits
 - 1 – 12 months, £250k - £20 million, peer-to-peer
 - 1 - 5 years, medium term, £5 - £100 million, with private sector liquidity providers
 - 5 - 50 years, long term, £5 - £ 500 million
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11.15-11.45 **Coffee Break**

11.45-12.15 **eBills features, roadmap, transaction volumes and potential volumes
Daniel Cotti**

12.15-12.45 **Local Authorities talk about their experience**

For Birmingham:

Cherwell District Council – Janet Du-Preez

Gloucestershire County Council – Kathryn Oakey

12.45-13.00 **Broader LA engagement to achieve a fully functioning municipal
Marketplace (MIFID)**

Alex Collingwood

13.00-14.30 **Lunch with 4 Parallel Roundtable discussions**

Facilitators: Alex Collingwood, Daniel Cotti, Keith Thompson and Lee Partridge

- Municipal Market Place – feedback and outlook
 - Pricing – brokerage and safekeeping
 - Engagement criteria for new transactions and rollovers
 - Succession Challenge for Local Authorities
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| 14.30-15.30 | <p>4 Quick Fire sessions (4 x 15 minutes each with 4 rotating groups)</p> <ul style="list-style-type: none"> • Demo and feature of platform – Lee Partridge and Emily Aitken • Overnight call accounts – Goldman Sachs (TBC) • Fund Managers engagement criteria - Canada Life (TBC) • Bank representative engagement criteria – RBC or Bank of Montreal (TBC) |
| 15.30-16.30 | <p>4 Networking Sessions As arranged based on the individual objectives of each Local Authority</p> |
| 16.30-17.00 | <p>Closing remarks Alex Collingwood/Daniel Cotti Including feedback from lunch roundtables, quick fire and network sessions</p> |



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